



**empoweremployees**

Belonging to I.O. A1-A5

**Name of the company:.....**

### **Questionnaire to identify the company pilots.**

<p>1. Which movement within your company do you want to achieve after the pilot is done?</p>	<p><b>Helping Questions:</b>          What do you wish for – for yourself as a company leader and for your team?          What will happen in the end if you do the pilot? What will happen, if you don't do it? What will you miss then?          What is your main issue you want to solve during the next year or which part of your company behavior do you want to develop further?</p>
<p>2. Who is the target group you want to involve in the pilot?</p>	<p>Which Persons? Name them.          Which Departments? Name them.          Which Teams? Name them.          Who has to be confronted with entrepreneurial behavior in your company, because he needs it for his daily work? Name them.          Who do you want to show more entrepreneurial behavior? Name them.          Who will probably want to learn more about entrepreneurial behavior in your company? Name them if you know them.          What about yourself as a leader – are you also a target group for that subject?</p>
<p>3. Describe the current situation:</p>	<p>How would you describe your company's culture?           Concerning entrepreneurial behavior:          Where do you find it already in your company?          Where do you miss it?          What have you done until now with your team in training, coaching, business development ...?</p>
<p><b>“Set your goal and plan</b></p>	



back”

<p>4. What kind of actions are you going to take in order to conduct a pilot?</p>	<p>What is really the first thing to do, e.g. set a date in your calendar?          What is needed to be done, before you start the pilot?          Who has to be informed? How? By whom?          What will be the easiest way or method to get the pilot done?</p>
<p>5. What kind of functional profile are you going to use?</p>	<p>Which dimensions of entrepreneurial behavior are important for you?          And for your company?          On which do you want to focus?          Which profile can be helpful for this?          Do you want to “test” other aspects of entrepreneurial behavior than “creativity”, “productivity”, “adaptability”?          Which ones would that be?</p>
<p>6. What kind of support (services or instruments do you need from the Yebisu researchers group?</p>	<p>How can the researchers help you?          Do you want someone consulting you in all steps of the process?          Do you just need material to work with?          In which subjects do you need training and more know-how from them?</p>
<p>7. Which fears, anxieties, problems, barriers, challenges do you see actually for yourself and your company?</p>	<p>When you think of your pilot plan now - what comes first into your mind? Which feelings? What do you think? Just write down, what you spontaneously feel and which question marks are still in you now?</p>